

Integra @ Home Acute Care at Home – Partnering with paramedicine

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Disclosures

- Ana Tuya Fulton, MD
 - Member, Aetna national quality committee
 - Faculty, RI-GWEP HRSA funding to provide education in geriatrics for primary care teams and interprofessional trainees
 - No bias in presentation







Objectives

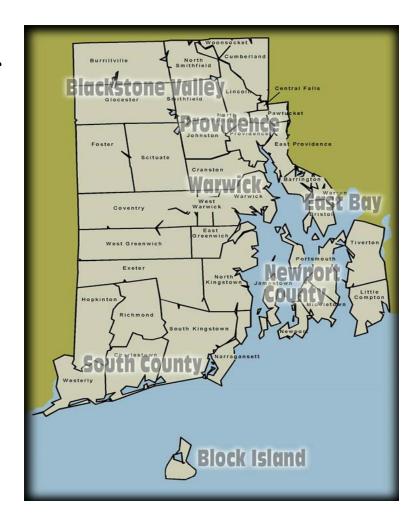
 Describe reasoning behind "acute care at home" and the evidence base

- Introduce our Integra @ Home model
- Review our partnership model
- Discuss lessons learned



Who Are We at Integra?

- Care New England 3 hospitals: Kent, WIH, Butler
- Certified home health & hospice agency — VNA of CNE
- The Providence Center ambulatory behavioral health provider
- Affiliated with RI Primary Care Physician Corporation
- Integra is responsible for ~ 120,000 covered lives
 - MA, MSSP, Commercial, Medicaid AE











Identified Operational Challenge

High cost/high need beneficiaries

Chronic disease

Disabilities

Social complexities







Why is this important?

 Hospitalization is not always ideal or even pleasant



- Patients, caregivers and families need options
- Expensive care doesn't always provide optimum health
- Older adults can have adverse events with hospitalization





Goal: Care that older adults WANT

- Increase "goals of care" conversations
- **Anticipate** emergencies & expected complications
- More care in the home, more options
- Partner with others to provide critical support services







Mrs. D

• 104 years old, medical history of CHF, hypertension, frequent UTIs and hospital stays typically complicated by delirium and confusion. Lives at home with her son who is her caregiver with private aid support, fiercely independent and does not want any aggressive care.







Mrs. D

- Typical course UTI begins and she gets confused, disoriented and it's hard for her son to keep her safe
- She goes to the ER where she always gets admitted due to her age and medical history
- She gets more confused, ends up in bed with medications to keep her calm, and then needs a rehab stay prior to going home
- Cycle repeats....





Mrs. D

- She's frustrated and spends 2 -3 weeks at a time in this process
- Son feels guilty "but I had to take her in, right?"
- Our nurse care manager "there has to be a better way!"





Why I@H?

 Our patients needed a higher level of care at home, and often expressed a desire to stay out of the hospital

We wanted to be proactive not reactive

Our staff were hungry for better options!







Existing programs

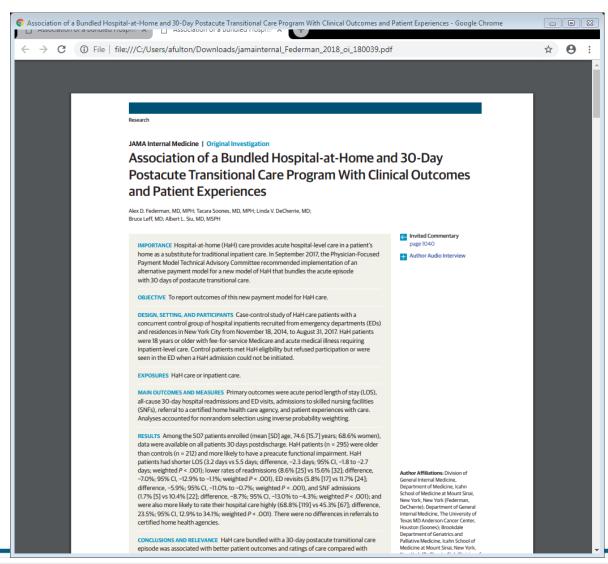
- Mt. Sinai
- Hopkins
- Brigham







The evidence for hospital at home



JAMA Internal Medicine

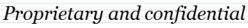
August 2018

H@H patients had:

- shorter LOS (3.2 d vs. 5.5 d)
- Fewer ED revisits (5.8% vs. 11.7%)
- Fewer SNF admissions 1.7% vs. 10.4%
- Higher ratings of care experience









Future developments









National efforts

- PTAC recommendation
- H@H user group Sinai, Hopkins & Brigham with West Health and Hartford Foundation support
 - National + Canada
 - Goal provide the regulatory guidance, quality metrics, and standards
- Integra at the table

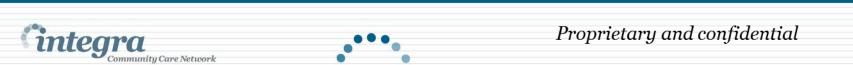






Our journey....

- New ACO
- Complex care management program
- Focus on "what matters"
- IHI conversation project sponsors
- IHI West Health Institute grant opportunity to "test alternatives to acute care"







Our Model:

- Step up from our existing complex care management program
- Careful patient selection
- Detailed criteria for enrollment

Integra @ Home in the Comfort of your Home

Gintegra Community Care Network

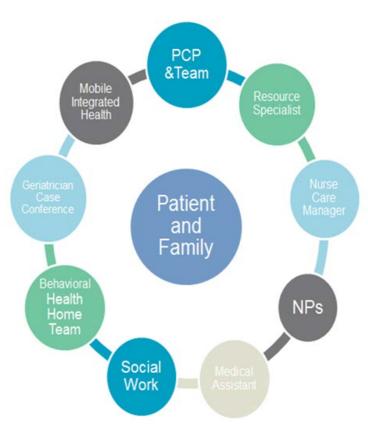






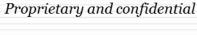


Complex Care Management Team



- Enrollment factors:
- Cost analysis
- Claims and utilization
- PCP referral
- Hospitalization outreach
- Risk assessment payers
- Many are frail & older with multi-morbidity









Early steps



- Existing program with NPs in the field to augment PCP practice care
- "Call first" campaign -- we were using this to engage with patients and families to call our team before seeking acute care/ED care
- Patients were engaged in needs assessment by our nurse care managers & they were excited about the option for more care at home









Enrollment criteria

- Adults over 70
- Higher risk population
- Target diagnoses
- Exclusion criteria











Pre-enrollment:

- Nurse case manager electronic referral form
- PCP referral
- I@H team case discussion and review
- I@H clinician and Community Paramedicine pre-enrollment home assessments
- Patient/family consent
- Social work screening caregiver support
- Proactive visits begin







Early lessons learned:

- Finding the right partners is important
- Response time is key
- Test, test and test some more!!
- Adequate coverage and collaboration is crucial
- Communication and team building







Team building

- Weekly "huddles" I@H team and community paramedicine team
- Team checklists with processes and communication guidelines for I@H episode
- Layers of coverage to have backup available







Key decisions

Most successful team for our go-live involved:

- Physician, physician assistant/NP clinician team
- Nurse care manager as the communication lead/hub of care
- Community paramedicine as core partner and team member









Model at Go Live!

- Patient identified and pre-enrolled
- Pre-enrollment visits by I@H clinician (PA or MD), MSW and community paramedicine team
 - Safety assessment, medication reconciliation, goals of care discussion, plan of care, care giver stressors
- VNA, Pharmacy, IV infusion, lab services lined up
- "Activation" call to Integra on call triggers I@H episode.
- Followed x 30 days after discharge from acute episode of care









Family and Caregiver Education

- When, Why and How to call us
- Integra @Home folder











Mr. F.

• 82 years old with COPD, CHF, CAD, former smoker, frail, frequent hospitalizations for CHF and COPD exacerbations. Lives with a family member who is a full time caregiver and his only support. He has been frustrated by ongoing hospitalizations and gets confused by all the medication changes that happen each time.







Mr. F.

- His NCM introduces I@H for CHF and he is thrilled, he signs right up. First hospitalization at home goes well and 48 hours in he is thrilled.
- 24 hours later his shortness of breath is worse and he is seen acutely by the community paramedicine team and the PA.







Mr. F.

- What happened?
- "The comforts of home..."
 - Delivery and processed foods
 - Cigarette breaks









Identifying safety risks

- Response to change in condition can we be timely enough?
- Adverse events medications, disease escalation
- Family/caregiver buy in and adherence
- Injury due to physical hazards in the home
- Non-arrival of equipment O2 for example
- Adverse effects on family caregivers How can we watch for that? Social work support?



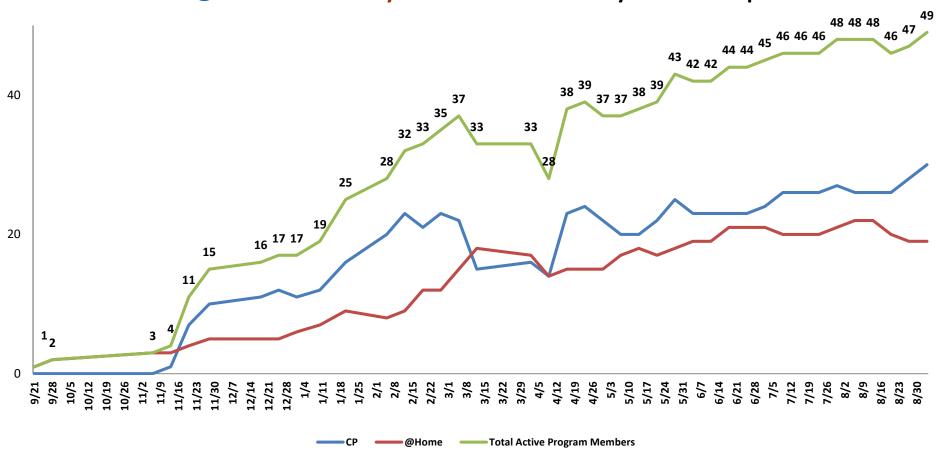






Monthly Membership

I@H and Community Paramedicine Monthly Membership







Clinical results to date

Program	Possible ED diversions	Possible IP diversions	I@H activations	Totals
Community Paramedicine	54	32	n/a	86
Integra @ Home	53	31	47	84

Referrals	Number	Percent
Hospice	7	20









Patient survey results

17 Surveys 48 Mailed since inception* 35% Response rate

Were we able to provide coverage during the D 53% Always

Evening, Nights, Wkend? 47% Always

Did we provide explanations? 73% Always

Were we all respectful? 75% Always

Did our team members discuss specific goals? 88% Always

How do our programs rate? 94% Good or Above

Have our providers improved your knowledge? 59% Just Some

Was the ER Avoided? 47% of the time

Do you Recommend our Programs? 94% Yes

Patient completed the survey: 50%







Mrs. B

 Mrs. B. 72 year old with anxiety, COPD/CHF, lives alone. Functional impairment, frequent episodes of shortness of breath, ER and hospitalizations. CP visits once a week proactively helped her with anxiety and reduced ED/inpatient stays. Developed a closer relationship with NCM and more supports provided in the home.









Future Plans

- Provider survey
- Increase eligibility criteria
- Hiring additional clinicians
- Dedicated CCM team (nurse care manager and scheduler/coder/biller)







Summary:

- Hospital at home programs improve quality of care and to better meet "what matters" to our patients
- Individualizing the program to the setting
 & the patient population is important
- Partnerships, the right ones, are key
- Patient/caregiver education & support is important
- Test, and re-test & adapt as you go







Acknowledgements:

- Jean Taylor, RN, BSN, CCM, CDOE
- JoAnn Filpo, BA
- Lidia Vognar, MD, MPH, CMD
- Stephanie Potts, PA-C & Danielle Scalia PA-C
- Community paramedicine







Questions?

Thank you

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